

# USED TRACTOR / POWER UNIT APPRAISAL FORM

**Side A**

<b>Customer</b>		
Name - _____	Date - _____	
Address - _____	Phone No. - _____	
City - _____	State - _____	Zip Code - _____

<b>Unit Appraised</b>	<b>See other side for Combine and Implement Details</b>	
Make - _____	Model - _____	Machine Type - _____
Serial No. - _____	Year - _____	Hours - _____
Options - _____		

<b>Appraisal Type</b>			
General Visual	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Was Equipment Started / Run? Yes <input type="checkbox"/> No <input type="checkbox"/>
Detailed Mechanical	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Was Unit Operated / Operational? Yes <input type="checkbox"/> No <input type="checkbox"/>
Picture Attached	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Comments - _____

General Appearance	Excellent	(Circle)	Poor	Comments - Reconditioning Est.						
Paint - Cleanliness	10	9	8	7	6	5	4	3	2	1
Bodywork - Safety Shields/Decals	10	9	8	7	6	5	4	3	2	1
Cab - Seat, Controls & Gauges	10	9	8	7	6	5	4	3	2	1
Tires - Front	10	9	8	7	6	5	4	3	2	1
- Rear	10	9	8	7	6	5	4	3	2	1

Engine	Excellent	(Circle)	Poor	Comments - Reconditioning Est.						
Leaks, Noises, Visual Problems	10	9	8	7	6	5	4	3	2	1
Oil Consumption - Level/Blow by	10	9	8	7	6	5	4	3	2	1
Fuel System - Pump, Injectors	10	9	8	7	6	5	4	3	2	1
Cooling System - A/F Level-Color	10	9	8	7	6	5	4	3	2	1
Electrical - Alternator, Lights	10	9	8	7	6	5	4	3	2	1
Starting System - Battery Levels	10	9	8	7	6	5	4	3	2	1
-	10	9	8	7	6	5	4	3	2	1

Power Train	Excellent	(Circle)	Poor	Comments - Reconditioning Est.						
Leaks, Noises, Visual Problems	10	9	8	7	6	5	4	3	2	1
Clutch - Free Play/Slippage	10	9	8	7	6	5	4	3	2	1
Transmission - Shifting/Noise	10	9	8	7	6	5	4	3	2	1
Final Drive - Axle/Planetary	10	9	8	7	6	5	4	3	2	1
Steering/Brakes/Park Brake	10	9	8	7	6	5	4	3	2	1
Hydraulic Pump - Leaks, Noise	10	9	8	7	6	5	4	3	2	1
Hyd. Outlets / Couplers - Leaks	10	9	8	7	6	5	4	3	2	1
-	10	9	8	7	6	5	4	3	2	1

We hereby certify that the above equipment appraisal and description is accurate and all knowledge of the unit's condition has been disclosed.

Customer - \_\_\_\_\_

Dealership Representative - \_\_\_\_\_

<b>Trade-In Calculation</b>	
Guide "Resale Cash Value"	
Hour & Condition Adjust	
Add (Deduct) Options	
Net Expected "Cash Value"	
Less % Gross Margin	
Less Reconditioning W.O.	
Less Trucking/Delivery	
Net Trade Allowance Value	

<b>Prospects</b> - Name _____	Address _____	Current Model _____
- Name _____	Address _____	Current Model _____